# ONE-ON-ONE MEETING (MONTH #1–ONGOING)

## HOW IT WORKS

At the end of each Monthly Meeting, the Chapter Head collects members' name badges and places them in the Selection Tote Bag (provided to you by The W Source<sup>™</sup>). She will then select two badges at random, and each pair will be responsible for meeting with each other before the next 90-minute Monthly Meeting.

### TIME/LOCATION

Each "One-on-One" pair decides on the time and location of their meeting. This can be scheduled as a happy hour, coffee, or lunch.

### OBJECTIVE

The goal is to help members get to know each other better and to build rapport and trust among the group.

#### TOPICS

Members are encouraged to review their The W Source<sup>™</sup> Value Proposition sheet with one another. Each member will share her business/service, her preferred clients, and her goals in joining The W Source<sup>™</sup>.